



Andrew Tang

Insurance Sales Director, Asian Markets Division

Andrew joined Equitable as an Insurance Sales Director in the Asian Markets Division in February of 2024. Andrew has been wholesaling since 2015 and is well known for his creative approach to presenting sales ideas and engaging his advisors.

Andrew believes in the fundamentals of prudent insurance planning and has always held that sales are the natural result of consultative financial needs analysis. That said, he's always looking for new ways to help clients understand the need for financial planning, and to help explain concepts in a fun and engaging way.

Born in Calgary, Andrew spent his childhood in Taiwan and returned to Vancouver for high school and university. He holds a bachelor's degree in psychology from the University of British Columbia. Andrew relocated to Toronto in 2019 and has since fallen in love with the city – though not its highways. He is fluent in English, Mandarin, and Cantonese. He is also approaching his 1,000th day streak of learning Japanese on Duolingo.

Andrew is passionate about music – when he's not working, you might find Andrew playing a DJ set around Toronto, or hosting karaoke night in Chinatown East.