



Equitable Generations

Universal life at a glance





For full details, please refer to the [Equitable Generations advisor/Admin guide](#)

Universal life insurance provides cost-effective life insurance protection and tax-advantaged investment opportunities.

Cost of insurance (COI) types

Yearly renewable term for life (YRT) offers a cost of insurance structure that increases each year.

Coverage options

Single life provides a death benefit on one life.

Joint first-to-die provides a death benefit that is payable on the first death of the lives insured under the plan. Two lives may be insured.

Joint last-to-die provides a death benefit that is payable on the last death of the lives insured under the plan. Two lives may be insured.

Issue ages and monthly policy fees

Children: 0 – 15; \$0 per month

Adults: 16 – 80; \$0 per month

Minimum sum insured

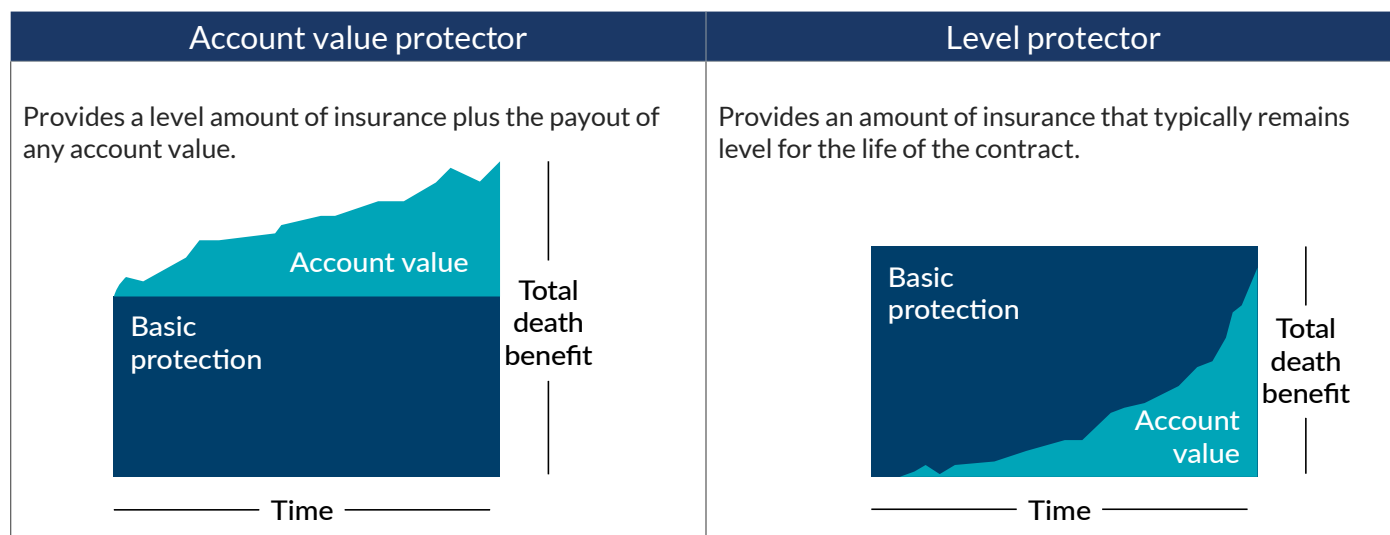
Children: \$25,000 Joint first-to-die: \$25,000

Adults: \$25,000 Joint last-to-die: \$25,000

Rate bands

\$25,000 – \$49,999	\$100,000 – \$249,999	\$500,000+
\$50,000 – \$99,999	\$250,000 – \$499,999	

Death benefit options



Please note that the sum insured is automatically increased as needed at the policy anniversary to assist in maintaining the tax exempt status of the policy. The increase is subject to the maximum percentage increase permitted under the tax legislation that applies. The death benefit will include those increases as well. Any funds held in the shuttle account are paid out upon the owner's death or on termination of the Equitable Generations™ contract.

Available benefits

KIND™	
Compassionate Advance (non-contractual)*	Compassionate Advance provides the policy owner a cash advance, which is the lesser of \$100,000 or 50% of the coverage amount of the policy less any policy loans or withdrawals. This payment is made upon proof that the life insured is suffering from a disease or injury ¹ , which is expected to cause death within 24 months of diagnosis. ² The benefit amount is not taxable. ³ At time of death, the death benefit amount will be reduced by the amount advanced under the Compassionate Advance.
Snap Advance (non-contractual)*	Snap Advance gives a portion of the death benefit to the beneficiary(ies) before the death benefit claim is processed. A request for this benefit should be made to the Individual Life Claims team. The amount of the advance is equal to lesser of the policy ² cash value on the date of death or \$25,000. Sufficient proof of death and details of the recipient are required in order to initiate the advance ⁵ . The benefit amount is not taxable unless the death benefit claim is not approved, in which case it would be treated as a cash withdrawal and may be taxed ³ . When the entire death claim is processed, the death benefit amount will be reduced by the amount advanced under the Snap Advance.
Bereavement counselling	Upon the death of a life insured covered under the policy, Equitable® will provide a counselling ⁴ benefit of up to a total of \$1,000 towards the cost of counselling expenses, shared among all beneficiaries. The non-taxable ³ benefit amount is a total of \$1,000 regardless of the number of beneficiaries ⁵ . The Bereavement Counselling benefit is also available if the Compassionate Assistance and/or Snap Advance benefit(s) are applied for and approved.
Living benefit	A Living benefit allows for a payment from the account value of the policy if a life insured becomes disabled by a severe mental or physical impairment as described in the contract. Written evidence of the disability must be provided at the owner's expense. If the life insured's disability qualifies for Living benefit as per the contract, any payment will be subject to the conditions within the contract and our administrative rules and guidelines in effect at the time of the disbursement. The Living benefit payment may affect the adjusted cost basis (ACB) of the policy as it is considered payment of a capital benefit. Changes in ACB can affect the future taxation of the policy ³ .
Additional benefits	
Special options provision (joint first-to-die policies)	Within 60 days of the death of one of the lives insured under a joint first-to-die policy, the surviving life insured can purchase an individual policy with a total death benefit up to the value of the original joint first-to-die policy, without evidence of insurability. This provision also pays an additional death benefit if the surviving life insured dies within 60 days of the first death. On a material change in the relationship, the joint first-to-die policy can be surrendered ⁶ for individual coverage.
Special options provision (joint last-to-die policies)	Prior to the policy anniversary nearest age 75 of the oldest life insured, the joint last-to-die policy may be split to two single life policies should there be a material change in the relationship of the lives insured, such as a divorce, without evidence of insurability. The original joint last-to-die policy is surrendered ⁶ . The total amount of coverage for each single life policy will be limited to 50% of the joint last-to-die coverage.

Optional riders

- Additional accidental death benefit
- Children's protection rider
- Waiver of charges rider
- Term life insurance (available on the life insured under a single life plan only)
- EquiLiving® critical illness insurance
- Flexible guaranteed insurability option (available on children's plans only)

*Compassionate Advance and Snap Advance benefits are non-contractual and may be eliminated or modified at any time by Equitable without notice.

¹ Diagnosis must be supported by a report/documentation from a licensed physician.

² The policy must have been in effect for a period of at least 24 months before diagnosis. No reinstatement can have taken place in the 24 months preceding diagnosis. Eligibility does not depend on who will be using the funds. If a preferred/irrevocable beneficiary or an assignee was indicated on the policy, it is necessary to have their authorization for the payout of the benefit.

³ Payments are subject to the provisions of the Income Tax Act (Canada). Best efforts are made to ensure this document is accurate, however accuracy is not guaranteed and relevant changes to the Income Tax Act (Canada) or its application may occur. This is not tax advice; please consult with a tax professional.

⁴ The counselor or bereavement professional must have professional accreditation or certification as determined appropriate by Equitable at the time of receipt.

⁵ The beneficiary(ies) must submit eligible receipts within 12 months of the date of death of the life insured.

⁶ Any value, net of outstanding indebtedness, is paid to the policy owner and treated as a disposition of income. A tax reporting slip may be issued to the client.

Investment options

Equitable Generations offers a wide range of investment options. To help your clients select the ones that best match their financial goals and risk tolerance, have them complete the [Equitable Generations, Universal Life Investor Profiler Questionnaire, #2057](#).

Daily interest account (DIA)

The daily interest account is similar to a typical savings account found at various financial institutions. The interest rate credited on premiums allocated to the daily interest account will be determined by Equitable from time to time, but is guaranteed never to be less than 90% of the yield on 91-day Government of Canada Treasury Bills, less 1.5%. Interest credited will never be negative.

Guaranteed deposit account (GDA)

Minimum investment of \$500 with terms⁷ of 1, 5 and 10 years. Interest credited will never be negative.

1 year	The interest rate is guaranteed not to be less than 90% of the yield on Government of Canada bonds with the same term and maturity date less 1.50% to a minimum of 0%.
5 year	The interest rate is guaranteed not to be less than the greater of 0.00%; and 90% of the yield on Government of Canada bonds with the same term and maturity date less 1.50%.
10 year	The interest rate is guaranteed not to be less than the greater of 0.00%; and 90% of the yield on Government of Canada bonds with the same term and maturity date less 1.50%.

Linked interest options

Linked interest options⁸ provide the opportunity to have non-registered accounts that enjoy tax-advantaged earnings with performance that reflects domestic, global equity, or bond markets. There are five types of linked interest options available:

- **Index options** – Interest based on the movement of widely recognized indices.
- **ESG index options** – Interest based on the movement of indices that have the intention of applying ESG (Environmental, Social and Governance) principles in the securities selected.
- **Managed fund options** – Interest based on the performance of mutual funds managed by some of the world's best professional money managers.
- **Portfolio options** – Interest based on the performance of the portfolio being tracked.
- **Target date options** – Interest based on the performance of underlying funds according to the target date option selected.

Linked interest option administration fees

Administration fees (per policy year)	
Index options	1.75%
ESG index options	1.75%
Managed fund options	0.00%
Portfolio options	0.00%
Target date options	0.00%

For more details on the investment options available within Equitable Generations, refer to [Equitable Generations, Universal Life Savings and Investment Options, #2055](#).

⁷ We reserve the right to change or discontinue guaranteed deposit account terms available at any time.

⁸ Linked interest options are NOT mutual funds, segregated funds, or any other kind of investment fund; clients are NOT acquiring units in an investment fund or other security. Clients are placing funds on deposit, earning interest, with the general funds of Equitable. Performance is NOT guaranteed. Clients may be credited positive or negative interest depending on the performance of the underlying fund(s) or index being tracked. The underlying fund(s) or index being tracked may change at any time. Linked interest option administration fees may apply.

⁹ Surrenders may be subject to taxation.

While Equitable has made every effort to ensure the accuracy of the information presented here, the policy contract governs in all cases.

Bonus

Guaranteed investment bonus Starting in the 1st policy year, at each monthly anniversary a guaranteed investment bonus of 0.75% of the account value will be credited.

Automatic increase in sum insured

If at any policy anniversary the policy fails any of the applicable exemption tests, the sum insured will be automatically increased as needed to assist in maintaining the exempt status of the policy. The increase is subject to the maximum percentage increase permitted under the tax legislation that applies. If the increase in the sum insured is not sufficient to maintain the exempt status of the policy, a portion of the cash surrender value attributable to the daily interest account, guaranteed deposit accounts and/or the linked interest options will be transferred to the shuttle account in order to maintain the policy's exempt status. No evidence of insurability is required for the automatic increase in the sum insured.

Shuttle account

In order to maintain the tax-exempt status of the Equitable Generations policy, excess premiums and funds from the investment interest accounts will be transferred to the shuttle account and allocated to the daily interest account (DIA). The shuttle account is a separate premium on deposits account that is set up at issue with the Equitable Generations policy. Because the shuttle account is held outside of the policy any interest earned in the shuttle account will be subject to annual taxation. If exempt room becomes available in the Equitable Generations policy on a future policy anniversary, amounts in the shuttle account will automatically be transferred and paid as a premium into the policy while continuing to maintain the tax-exempt status of the policy.

Surrender charges

Surrender charges⁹ within the first nine policy years are equal to the target annual minimum premium times the following percentages:

Surrender charge schedule								
Policy year	1	2	3	4 – 6	7	8	9	10+
% of target annual premium	100	200	275	300	250	150	100	0

⁹ Surrenders may be subject to taxation.

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About Equitable

At Equitable we believe in the power of working together. This guides how we work with each other. How we help our clients and partners. And how we support the communities where we live and work.

Together, with partners across Canada, we offer Individual Insurance, Group Insurance and Savings and Retirement solutions. To help our clients protect today and prepare tomorrow.

We believe the world is better when we work together to build an Equitable life for all.



* or ™ denotes a trademark of The Equitable Life Insurance Company of Canada.

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