# BIG BENEFITS FOR SMALL BUSINESS



OPTIONS GUIDE



# The myFlex difference

#### Team focused benefits

With myFlex Benefits<sup>®</sup> you can offer a competitive benefits plan with as many options as you wear hats! Your team can get access to the coverage they need and you can come in on budget.

## myFlex for employers

- Attract new talent and grow your business
- Retain employees and your training investment
- Set a budget and then build your benefits
- Easily share costs with employees
- Reward your dedicated team with benefits they value
- Stabilize your costs with a 2 year renewal

## myFlex for employees

- Employee engagement in the process drives higher appreciation of your contribution
- Variety of benefit options to fulfill the diverse needs of your team
- Opportunity to purchase additional benefits with payroll deductions
- Easy online benefit selections puts your contribution front and center
- Secure web account to make EZClaims and access health and wellness resources



## How it works

Talk to your advisor about competitive benefit offerings for your industry and what you think your employees would value. Evaluate your budget and decide what you are willing to invest in your team's benefits plan.

## **Employer**

(Plan sponsor)

Define a budget per employee

## Create the plan!

Choose a path of coverage (foundation, select or premium) within your budget for each of the 5 benefits

STD - FOUNDATION

LTD - PREMIUM

Life/AD&D - SELECT

Dental - SELECT

Health - FOUNDATION

## **Employee**

(Plan member)

Views your budget as flex dollars

## Personalize benefits!

Plan members use flex dollars to make benefit selections from the set of options you choose. Any leftover flex dollars are saved in a health care spending account (HCSA).

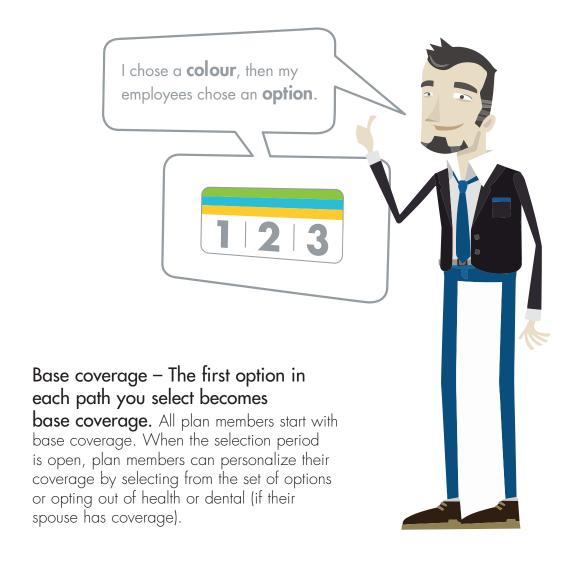


2 years from now they can update their selections.

With exception of a life event such as marriage.

# Choose a path of coverage for each of the 5 benefits.

Plan members select from the set of options within the path of coverage you have chosen.





#### **SHORT TERM DISABILITY**

- If you choose to include STD in your benefits plan, plan members cannot opt out.
- Maximums with and without medical will be calculated at time of quote.

Customize your STD coverage, match it to your current plan design or choose from one of the following options.

#### **FOUNDATION**

No coverage

#### **SELECT**

67% of income

Non-taxable benefit 17- week maximum
1st day accident 8th day sickness

Option to include 1st day hospital coverage

#### **PREMIUM**

70% of income

Taxable benefit 17- week maximum
1st day accident 8th day sickness

Option to include 1st day hospital coverage





#### LONG TERM DISABILITY

- If you choose to include LTD in your benefits plan, plan members cannot opt out.
- Applies to those under 65, after 119 days of absence, 6 month recurrent disability.
- The plan member must be totally disabled from his/her own occupation for the first 2 years, and any occupation thereafter.

Customize your LTD coverage, match it to your current plan design or choose from one of the following options.

FOUNDATION	
Option #1- base coverage	Option #2
Graded schedule	
67% of income for the first \$3,750 50% of the remainder up to age 65	50% of income for up to 5 years
This benefit is non-taxable	This benefit is non-taxable

#### **SELECT**

Graded Schedule

67% of income for the first \$3,750 and 50% of the remainder

This benefit is non-taxable

#### **PREMIUM**

70% of income

This benefit is taxable





### LIFE/AD&D

- The selected plan design of Life Insurance will be the same value for Accidental Death & Dismemberment (AD&D).
- These are mandatory benefits that plan members cannot opt out of.

#### LIFE/AD&D

#### **CUSTOM/CURRENT**

Customize your Life/AD&D coverage, match it to your current plan design or choose from one of the following options.

#### **FLAT AMOUNT**

Choose a flat amount of life insurance to offer your employees.

Minimum of \$10,000

Increments of \$5,000

Maximum of \$500,000\*

\*Proof of earnings required for flat amounts above \$100,000

#### **INCOME BASED**

Choose an income-based benefit.

1, 2 or 3 times income

Maximum of \$500,000

Maximum without medical will be determined at time of quote.



#### **OPTIONAL LIFE/AD&D**

All plan members will have the option to apply for additional Life and AD&D insurance with payroll deductions.

Optional AD&D is available, and will match the chosen amount of Optional Life.

Optional Life	Spousal Optional Life	Child Optional Life
Maximum of \$500,000	Maximum of \$500,000	Maximum of \$25,000/child
Increments of \$10,000	Increments of \$10,000	Increments of \$5,000

Medical underwriting is required for all amounts of Optional Life and Spousal Optional Life.

#### **DEPENDENT LIFE**

• If you choose to include Dependent Life in your benefits plan, plan members with dependents cannot opt out.

Customize your Dependent Life coverage, match it to your current plan design or choose from one of the following options.

#### **FOUNDATION**

Spouse amount: \$5,000 Child amount: \$2,500

#### **SELECT**

Spouse amount: \$10,000 Child amount: \$5,000

#### **PREMIUM**

Spouse amount: \$20,000 Child amount: \$10,000





#### **DENTAL**

- Basic dental services include oral examinations, cleanings, x-rays and fillings.
- Major dental services include bridges, crowns and major surgery.
- Dental coverage is mandatory unless a plan member has spousal coverage. Plan members with spousal coverage may opt out of this benefit during the selection period.

FOUNDATION		
Option #1- base coverage	Option #2	Option #3
No dental coverage	Basic dental 70% coverage	Basic dental 80% coverage
		Major dental 50% coverage
	\$1,000 annual maximum, for basic dental services	\$1,000 annual maximum, combined for basic and major services
	Check-ups every 9 months	Check-ups every 6 months

SELECT		
Option #1- base coverage	Option #2	Option #3
Basic dental	Basic dental	Basic dental
70% coverage	80% coverage	90% coverage
Major dental	Major dental	<b>Major dental</b>
50% coverage	50% coverage	50% coverage
\$1,000 annual maximum,	\$1,500 annual maximum,	\$2,000 annual maximum,
combined for basic and	combined for basic and	combined for basic and
major services	major services	major services
Check-ups	Check-ups	Check-ups
every 9 months	every 9 months	every 6 months



PREMIUM		
Option #1- base coverage	Option #2	Option #3
Basic dental	Basic dental	Basic dental
80% coverage	90% coverage	100% coverage
Major dental	<b>Major dental</b>	<b>Major dental</b>
50% coverage	50% coverage	50% coverage
\$1,500 annual maximum,	\$2,000 annual maximum,	\$2,500 annual maximum,
combined for basic and	combined for basic and	combined for basic and
major services	major services	major services
Check-ups	Check-ups	Check-ups
every 9 months	every 9 months	every 6 months
Orthodontics 50% coverage Lifetime Maximum - \$2,000/ dependent child	Orthodontics 50% coverage Lifetime Maximum - \$2,500/ dependent child	Orthodontics 50% coverage Lifetime Maximum - \$3,000/ person (dependent children and adults)

All paths include a Health Care Spending Account (HCSA). Flex dollars saved in a HCSA can be used to pay for eligible expenses that exceed the limits above, or portions of reimbursed claims that are not covered.





#### **HEALTH**

- Health coverage is mandatory unless a plan member has spousal coverage.

  Plan members with spousal coverage may opt out of this benefit during the selection period.
- All health options include a mandatory generic drug plan, a Preferred Pharmacy Network for specialty drugs, medical supplies, equipment and services.

FOUNDATION'		
Option #1- base coverage	Option #2	Option #3
Prescription drug plan 0% coverage until eligible claims reach \$2,500 – 100% coverage thereafter/year	Prescription drug plan 70% coverage until total paid claims reach \$2,500 – 100% coverage thereafter/year	Prescription drug plan 80% coverage until total paid claims reach \$2,500, 100% coverage thereafter/year
\$100,000 yearly maximum/person	\$100,000 yearly maximum/person	\$100,000 yearly maximum/person
\$1M lifetime maximum/person	\$1M lifetime maximum/person	\$1M lifetime maximum/person
Out of province/country \$5,000,000 max/person for a 90-day trip duration (includes Travel Assist)	Out of province/country \$5,000,000 max/person for a 90-day trip duration (includes Travel Assist)	Out of province/country \$5,000,000 max/person for a 90-day trip duration (includes Travel Assist)
	Hearing aids \$300/60 months	Hearing aids \$500/60 months
	Private duty nursing \$5,000/year	Private duty nursing \$10,000/year
	Semi private hospital room	Private hospital room
	Orthotics \$150/year	Orthotics \$300/year
		Vision \$200/24 months

\*Not available for plan members residing in Quebec.



#### **SELECT** Option #3 Option #2 Option #1-base coverage Prescription drug plan Prescription drug plan Prescription drug plan 80% coverage until total paid 90% coverage until total paid 70% coverage until total paid claims reach \$2,500 - 100% claims reach \$2,500 - 100% claims reach \$2,500, 100% coverage thereafter/year coverage thereafter/year coverage thereafter/year \$100,000 yearly \$100,000 yearly \$100,000 yearly maximum/person maximum/person maximum/person Out of province/country Out of province/country Out of province/country \$5,000,000 max/person \$5,000,000 max/person \$5,000,000 max/person for a 90-day trip duration for a 90-day trip duration for a 90-day trip duration (includes Travel Assist) (includes Travel Assist) (includes Travel Assist) Hearing aids Hearing aids Hearing aids \$300/60 months \$500/60 months \$750/60 months Private duty nursing Private duty nursing Private duty nursing \$5,000/year \$10,000/year \$15,000/year Semi private hospital room Private hospital room Orthotics Orthotics \$200/year \$400/year Paramedical Paramedical \$200/practitioner up \$300/practitioner up to a combined \$400 to a combined \$1,200 annual maximum annual maximum

Vision

\$250/24 months

PREMION		
Option #1- base coverage	Option #2	Option #3
Prescription drug plan 80% coverage until total paid claims reach \$2,500 – 100% coverage thereafter/year	Prescription drug plan 90% coverage until total paid claims reach \$2,500 – 100% coverage thereafter/year	Prescription drug plan 100% coverage
\$100,000 yearly	\$100,000 yearly	\$100,000 yearly
maximum/person	maximum/person	maximum/person
Out of province/country	Out of province/country	Out of province/country
\$5,000,000 max/person	\$5,000,000 max/person	\$5,000,000 max/person
for a 90-day trip duration	for a 90-day trip duration	for a 90-day trip duration
(includes Travel Assist)	(includes Travel Assist)	(includes Travel Assist)
Hearing aids	Hearing aids	Hearing aids
\$500/60 months	\$750/60 months	\$1,000/60 months
Private duty nursing	Private duty nursing	Private duty nursing
\$10,000/year	\$15,000/year	\$20,000/year
Semi private hospital room	Private hospital room	Private hospital room
Orthotics	Orthotics	Orthotics
\$200/year	\$300/year	\$400/year
Paramedical	Paramedical	Paramedical
\$200/practitioner up to	\$300/practitioner up to	\$500/practitioner up to
a combined \$400	a combined \$600	a combined \$2,000
annual maximum	annual maximum	annual maximum
Vision	Vision	Vision
\$200/24 months	\$300/24 months	\$400/24 months

All paths include a Health Care Spending Account (HCSA). Flex dollars saved in a HCSA can be used to pay for eligible expenses that exceed the limits above, or portions of reimbursed claims that are not covered.

This Options Guide is not a contract and is not an offer to provide insurance. This Guide provides only an overview of coverage and benefits that are available for you to select. In all respects, the provisions of the Group Policy Contract will apply to the coverage and benefits.



PREMIUM

## Works for me."

Canadians have turned to Equitable Life since 1920 to protect what matters most. We work with independent advisors across Canada to offer individual insurance, savings and retirement and group benefits solutions to meet your needs.

But we're not your typical financial services company. We have the knowledge, experience and ability to find solutions that work for you. We're friendly, caring and interested in helping. And we're owned by our participating policyholders, not shareholders. So we can focus on your interests and provide you with personalized service, security and wellbeing.



♥ The Equitable Life Insurance Company of Canada

**L** 1.800.722.6615

www.equitable.ca