

**Jonathan Liang,
Insurance Sales Director**

Jonathan started his career in 2019 as an internal wholesaler with Manulife. He later moved into an external wholesaler role, where he supported advisors in the Toronto and Vancouver markets. He joined the Asian Markets team at Equitable in 2026.

Throughout his career, Jonathan has earned a solid reputation for driving growth and fostering meaningful relationships. He delivers practical strategies to help advisors expand their business.

With an academic background in actuarial science and extensive experience in the property & casualty insurance sector, Jonathan brings a well-rounded and analytical perspective to his work.

Jonathan's performance has been recognized several times. He won the Top Wholesaler Emerald Award in 2021 and 2022. He was also a winner of the Wholesaler Effectiveness Survey in 2023.

Jonathan is passionate about supporting the Asian advisor community. He is fluent in English and Mandarin.

Outside of work, he enjoys traveling the world and capturing new experiences through photography.

