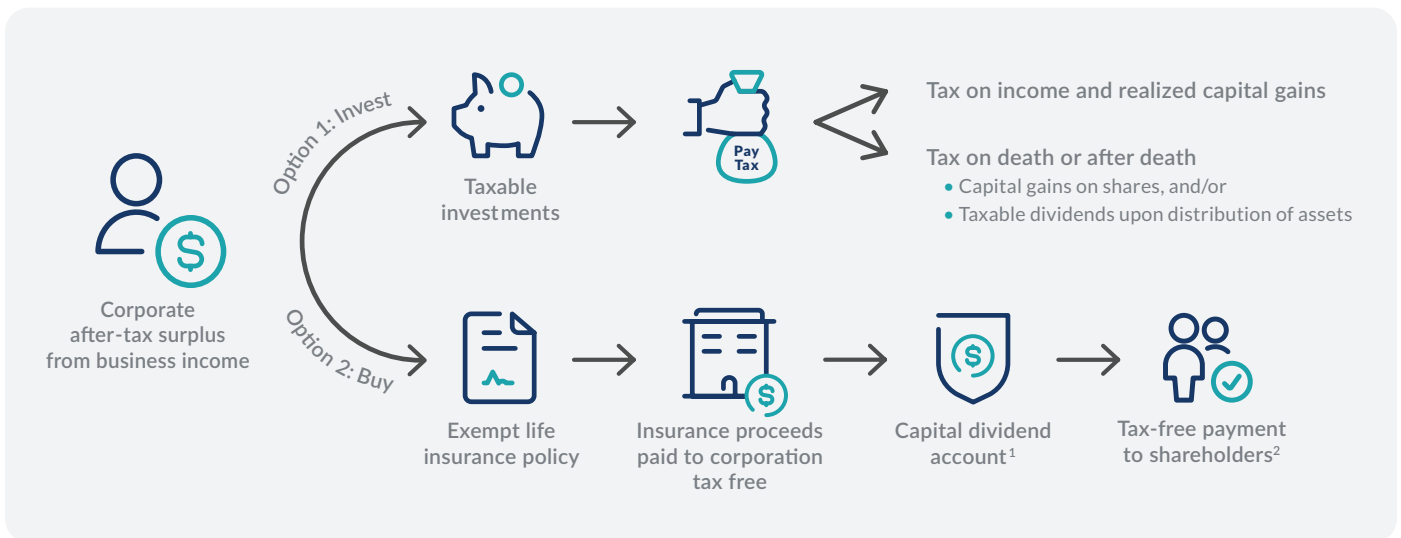




Corporate Preferred Estate Transfer



Looking for the most tax-efficient way to get the value of your shares out of your company and into the hands of your estate? The choice is clear.



The Corporate Preferred Estate Transfer

The Corporate Preferred Estate Transfer uses corporately-owned life insurance to create a tax-free inheritance. The corporation simply redirects a portion of its after-tax surplus created from business income into a permanent life insurance policy rather than taxable investments.

Put the Corporate preferred estate transfer to work for you

Reduces the fair market value (FMV) of the corporation

- The value of the owner's shares is based on the FMV of the corporation's assets.
- Redirecting a portion of surplus from business income into a life insurance policy rather than taxable investments reduces the assets in the corporation.
- This may reduce the capital gains tax payable.



Increases the value of your estate

- The cash value of an exempt life insurance policy grows on a tax-advantaged basis. Depending on the plan you choose, the cash value can increase the death benefit.
- When the proceeds of the life insurance policy are paid tax-free to the corporation, amounts in excess of the policy's adjusted cost basis (ACB)³ are credited to the capital dividend account so they can be paid as tax-free capital dividends to the shareholders, including the deceased shareholder's estate.
- Since business income is taxed at a lower rate than personal income, using after-tax corporate dollars from active business income to pay the premiums is the least expensive way to fund the policy.

It could be the right solution for you if...

<input checked="" type="checkbox"/>	You are the owner or majority shareholder of a Canadian corporation.	<input checked="" type="checkbox"/>	You need life insurance to protect your business.
<input checked="" type="checkbox"/>	You have taken care of your retirement plan.	<input checked="" type="checkbox"/>	You want a tax-efficient way to get the value of your shares out of your company and into the hands of your estate.
<input checked="" type="checkbox"/>	The corporation has taxable investments.	<input checked="" type="checkbox"/>	You have an up-to-date will.

Your advisor can show you how the *Corporate Preferred Estate Transfer* can work for you.

¹ An amount calculated as the insurance proceeds less the adjusted cost base of the policy at the time of death is credited to the capital dividend account. ² Dividend paid to shareholders, including the estate of the deceased. Tax may be payable (a) on the shares owned at death: if the cash surrender value of the policy is included in the value of common shares; or if stop-loss rules apply; or (b) if the policy has an adjusted cost basis and some of the death benefit is distributed as taxable dividends. ³ ACB is the premiums paid less the net cost of pure insurance calculated in accordance with the *Regulations under the Income Tax Act*, subject to certain adjustments. Always consult your accountant or tax professional when dealing with capital dividend calculations and payments.

The *Corporate Preferred Estate Transfer* is a concept. It is not a product or contract. It is based on current tax legislation and may change. This information does not constitute legal, tax, investment, or other professional advice.

® and ™ denotes a trademark of The Equitable Life Insurance Company of Canada.