

# Use this chart for all Life products

**Note:** Term only available for issue ages 18 and above. Preferred underwriting for Term and Term riders will now begin at \$2,000,000 for ages 18-50, and \$500,000 for ages 51-60. Preferred underwriting is not available for ages 61 and above. Additional evidence may be required for Preferred Term consideration.

Amount			Age								
From		То	0-17	18-40	41-45	46-50	51-55	56-60	61-65	<b>66+</b> (see Note #6)	
\$ -	\$	100,000	NM	NM	NM	NM	NM	NM	PM	PM	
\$ 100,001	\$	250,000	NM	NM	NM	NM	NM	PM U	PM U	PM U ECG	
\$ 250,001	\$	500,000	NM	NM	NM	NM	NM	PM U	PM BP	PM BP ECG	
\$ 500,001	\$	1,000,000	NM APS	NM	NM	NM	PM BP	PM BP	PM BP	PM BP ECG	
\$ 1,000,001	\$	3,000,000	NM APS	NM	NM	NM	PM BP	PM BP	PM BP ECG	PM BP ECG	
\$ 3,000,001	\$	4,000,000	NM APS	PM BP	PM BP	PM BP	PM BP	PM BP ECG	PM BP ECG	PM BP ECG TMT*	
\$ 4,000,001	\$	5,000,000	NM APS	PM BP	PM BP	PM BP	PM BP	PM BP ECG	PM BP ECG TMT*	PM BP ECG TMT*	
\$ 5,000,001	\$	10,000,000	NM APS	PM BP APS MVR	PM BP ECG APS	PM BP ECG APS	PM BP ECG APS	PM BP ECG APS	PM BP ECG TMT* APS MVR	PM BP ECG TMT* APS MVR	
\$ 10,000,001		and up	NM APS	PM BP APS MVR	PM BP ECG APS MVR	PM BP ECG APS MVR	PM BP ECG TMT* APS MVR				

 $<sup>{}^*\</sup>mathsf{TMT-Treadmill} \ \mathsf{Electrocardiogram} \ \mathsf{is} \ \mathsf{required} \ \mathsf{for} \ \mathsf{smokers} \ \mathsf{and/or} \ \mathsf{diabetics} \ \mathsf{only}.$ 

## Use this chart for EquiLiving® critical illness plans and riders

Amo	oun	t	Age							
From		То	0-17	18-40	41-45	46-50	51-55	56-60	61-65	66+
\$ -	\$	100,000	NM	NM	NM	NM	PM BP PSA	PM BP PSA	PM BP PSA ECG	N/A
\$ 100,001	\$	249,999	NM	NM	NM U	PMU	PM BP PSA	PM BP PSA	PM BP PSA ECG	N/A
\$ 250,000	\$	250,000	NM	NM	NMU	PM BP	PM BP PSA	PM BP PSA	PM BP PSA ECG	N/A
\$ 250,001	\$	500,000	NM APS	NM BP	PM BP	PM BP	PM BP PSA ECG	PM BP PSA ECG	PM BP PSA ECG	N/A
\$ 500,001	\$	999,999	N/A	PM BP	PM BP ECG	PM BP ECG	PM BP PSA ECG	PM BP PSA ECG	PM BP PSA ECG	N/A
\$ 1,000,000	\$	2,000,000	N/A	PM BP ECG	PM BP ECG	PM BP ECG	PM BP PSA ECG	PM BP PSA TMT APS	PM BP PSA TMT APS	N/A
\$ 2,000,001		and up	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

#### **Notes**

- 1. When referring to the table, add the term riders to the basic amount for determining the evidence requirements.
- 2. The amounts shown in the table refer to the total amount of insurance currently in force with Equitable and issued within the past 6 months, plus the amount of insurance currently being applied for.
- 3. Clients may be referred to any medical examiner actively engaged in his or her own office or clinic, other than an examiner related to the applicant, life insured, or to the advisor; or the client's regular attending physician.
  The Company will pay for each medical examination according
  - to the fees acceptable in the area in which the medical examination was done. Any excess fees or unnecessary evidence will be charged to the advisor.
- 4. The Company reserves the right to request any additional evidence of insurability which it judges necessary to appraise the risk.
- 5. Recent evidence (within the past 12 months) may be considered. Please contact Head Office for any additional requirements.

- 6. Equitable will order the APSs for the advisor/MGA. APS is required for ages 70 and up.
- 7. For Preferred Term consideration, a Paramedical and Blood Profile and Urinalysis requirement will replace the Non-Medical requirement, where applicable.
- 8. If in Canada for less than 1 year Paramedical, Blood Profile with Hepatitis screens and Urinalysis, required for applicants of attained age 17 or over.

### Combination critical illness and life insurance

When applying for any combination of critical illness and life insurance, use the higher combination requirements.

For example:

- A Blood Profile and Urinalysis replaces a Urinalysis
- A Paramedical replaces a Non-Medical.

When a PSA is required, order it as part of the Blood Profile and Urinalysis (for males only).

### To understand the abbreviations used for the underwriting requirements in the above tables, look at the legend below

Short form	Full name of requirement
NM	Non-Medical
PM	Paramedical
U	Urinalysis
BP	Blood Profile and Urinalysis
ECG	Electrocardiogram
TMT	Treadmill Electrocardiogram
PSA	Prostate Specific Antigen (request with Blood Profile requirement)
MVR	Motor Vehicle Report
APS	Attending Physician Statement

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